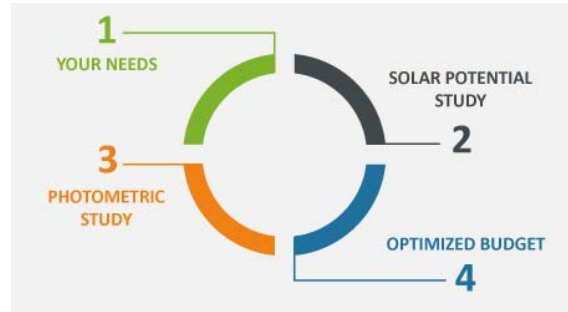


Let's get this right the first time!

Fonroche Lighting has developed an in-depth proposal process that results in much higher conversion rates than we have seen in the past. We'll be adopting this process for future projects.

As we plan to scale up in 2020, we need your help in making the process as efficient as possible.

- o When you email your drawings or links, please include the project name in your subject line. You must still complete and submit the on-line or printable project form as well.
- o Send Completed forms to: SALES@SOLARONE.NET



YOUR INFORMATION Required

Agency Name _____

Contact (Agency) _____

SPECIFIER

Company _____

PROJECT INFORMATION Required

Project Name _____

Company _____

Project Address or Coordinates _____

Project City _____

Project State _____

Link for Location (optional) _____

APPLICATION

(Select 1)

Required

Parking

Residential Street

Multi

Roadway

Bikeway, Pathway, Sidewalk

DESCRIPTION

Required:

Expected Installation Timeframe _____

Expected quantity or budget _____

LIGHTING - Required

Required Light Level or Standard
(If you don't know enter
"Recommend a light level for me" _____

Color Temperature Required _____ 4000K _____ 3000K _____ Amber

Lighting Profile
Preferences
Required

- _____ Provide all night lighting at 2 levels to save energy
- _____ Provide all night lighting at peak level (greater cost)
- _____ Provide lighting for specific hours described below

If 2 Light Levels or Specific Hours Selected Required

Required Peak Lighting PM (1-10 Hrs) _____

Required Peak Lighting Hours AM (1-10 Hrs) _____

Specific Lighting Hours (EG 6 Hours and Off) _____

___ No Plans or Drawings Available ___ Plan E-Mailed to SolarOne ___ Plan Uploaded to SolarOne

CONDITIONS

- ___ Potential Shading
- ___ Full Cut Off Required
- ___ Heavy Snow
- ___ High Wind (Greater than 100MPH)
- ___ Seaside (Project with 3 mi. of ocean)